



SPÓŁDZIELNIA OBROTU TOWAROWEGO PRZEMYSŁU MLECZARSKIEGO

15-959 Białystok, Poland

ul. Handlowa 4

Tel: +48 (85) 748 79 45

Fax: +48 (85) 748 79 49

e-mail: sekretariat@sot.pl

e-mail: export@sot.pl

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COMPANY INFORMATION

Dear Sirs,

As one of the largest Polish exporters of dairy products we would like to shortly introduce our company SOT and simultaneously enhance you to pay some attention to interesting market of Polish milk products. The market of both long tradition and modern attitude to food production.

The dairy trading cooperative SOT was established in 1991 with Polish capital. Its founders are the largest and the most technology advanced dairy producers of Northeastern region of Poland. The localization of production plants is company's huge advantage. Due to clean environment and lack of heavy industry this part of country called "Green Lungs of Poland" is a perfect place to conduct milk production in accordance with the strictest standards of safety.

The fundamental engagement of SOT is wholesale and retail trading of dairy products turned out by its owners. Close connection with our suppliers and continuous two-way communication ensure all our customers to be provided with safe and highest quality products. Our commercial offer consists of diversity of tastes of over 2000 dairy products fulfilling needs of even most demanding customers. The distribution of goods is handled across the whole country through the chain of own specialized warehouses and cold stores adjusted to keep the temperature as low as -30°C.

Similarly to domestic market we treat all our abroad partners with greatest concern and always do our best to understand specific needs of different national markets. Currently about 25% of the company's turnover is generated by export of dairy products to many countries all around the world. Over 20-years of experience and customized attitude toward every single customer helps us to adjust our offer for small local distributors as well as huge retail chains just according to their different needs.



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Our logistics center in Białystok allows us to combine loadings of various different products required by our customers. On the other hand we are also able to provide our partners with bulk shipments of private label products prepared and packed exactly according to their specifications and instructions.

As mentioned before our products portfolio is really broad and consists of following main group of dairy products:

- Milks and creams;
- Ripening cheeses;
- Blue cheeses;
- Analog cheeses;
- Curds;
- Cottage and cream cheeses;
- Processed cheeses;
- Milk fats and butters;
- Cultured milk products;
- Milk desserts;
- Milk powdered products.

SOT is a modern company accomplishing European requirements. The innovative management systems, the long-standing commercial experience on dairy market, the flexible pricing policy instill the spirit of confidence in its operations and guarantee professional service at all points for the purpose of receiving the highest satisfaction for all customers.

If you would like to get more specific information about our company or you are interested in Polish dairy products please do not hesitate to contact us at any convenient to you time. We will be pleased to help you and supply you with all the required info.

SPÓŁDZIELNIA OBROTU TOWAROWEGO
PRZEMYSŁU
MLECZARSKIEGO
15-959 Białystok, ul. Handlowa 4
tel./fax 85 748-79-90, cent. 85 748-79-00
NIP 542-020-02-11, REG.000437228 -20-